



IOWA LANDLORD ASSOCIATION NEWSLETTER  
www.iowalandlord.org

May 2008

### ILA LEADERSHIP AND CONTACT INFORMATION

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Directors – Dennis McDonald and  
David Sollenbarger



### From the Desk of Your Directors

The Spring Educational Seminar & Trade Show was a huge success! See details and pictures starting on page two. We also received a lot of good ideas for our fall educational seminar and trade show, which we will be hosting in late October or early November.

Thanks to all of our members who voted in the election of ILA officers. They were introduced at the Educational Seminar and Trade Show and will be introduced again at the May general membership meeting. We would like to congratulate them and look forward to their leadership and exchange of new and exciting ideas.

The membership meetings at Okoboji

Grill on the third Thursday of each month have been a hit with members and vendor partners. The next meeting is May 15 at 5 p.m. Mark your calendars and plan to attend this social hour and meeting. It is a great way to relax, yet obtain good information about our industry.

The vendor meeting will be held at 4 p.m. before the general membership meeting. All vendors are encouraged to attend both meetings.

Our summer breakfast meetings are just around the corner. The first one is June 17 at the Cub Club in Principal Park. Meetings start at 7:30 a.m. and last about an hour. Watch your June newsletter for sign-up information and speakers. We are limited as to the number of attendees, so make your reservations early.



### New ILA Officers

President – Pat Knueven

Vice President – Rex McClafin

Secretary – Nancy Bunker

Treasurer – Connie Huff



## NEW VENDOR



H & H Plumbing, Inc. has been in business since 2003 and is owned by Chris Hansen Jr. who has sixteen years of experience in the plumbing industry. We serve Des Moines and the surrounding areas.

H & H offers plumbing services to commercial and residential customers, including new construction, remodeling and service work. We take pride in performing fast, clean and professional service. We perform a variety of services and also offer free estimates for large repairs, replacements and remodels. Whatever your plumbing concerns or needs may be, we are here to help. We are proud to be a preferred vendor partner of the Iowa Landlord Association.

For more information on the services or brands we provide, please visit our website at [handhplumbing.net](http://handhplumbing.net) or call us at (515) 277-5755. We hope to be of service to you soon.

### NEW VENDOR

Artistic Waste Services has been locally owned and operated by Tony and Bobby Colosimo since 1993. Artistic Waste is the largest independent, full service waste and recycling hauler in the state of Iowa.

We provide residential, commercial and roll-off services, as well as recycling, medical waste and confidential shredding.

We offer a variety of container sizes to suit your individual needs.

For more information, please contact Denise Schopp at 697-3764 or e-mail at [DSchopp@artisticwaste.com](mailto:DSchopp@artisticwaste.com).

For additional information about our services, you can also visit our website at [www.ArtisticWaste.com](http://www.ArtisticWaste.com).



### SPRING EDUCATIONAL SEMINAR AND TRADE SHOW

Thank you to the over 70 attendees of the Educational Seminar and Trade Show for making it a success!

An additional thank you to our members who helped with the introduction of speakers: Keith Denner, Professional Property Management; Pat Knueven, our new ILA President; Kent Lehs, our membership cochair and Rex McClaffin, our new ILA Vice President.

As always, a huge thank you to our vendor members who set up their tables with displays and helpful information. Your services are extremely valuable to our industry.

Our speakers provided us with a world of knowledge and information. Ron Bugenhagen with his "Green Rewards of Energy Efficient Rental Housing," Gordon Kratz on "Effective Communication Techniques," Don Grove with the Iowa Civil Rights Commission on Fair Housing and Discrimination, Officers Larry Davey, Steve Anderson and Larry Rogers with the Des Moines

### SPRING MAINTENANCE

Warm weather has finally arrived! Time for your spring maintenance program.

Inspect all gutters and downspouts. Clean them out and make necessary repairs. Inspect the exterior of all buildings and arrange for repairs, repainting and updating.

Check all air conditioners (coils, filters, freon, etc.) to make sure they are in proper working condition.

Check your parking lot for any repairs or striping that may need attending to.

Make sure you have your lawn care service in order and begin adding flowers and mulch throughout the grounds.

General cleaning up of the grounds to include trees, bushes and repairing and/or painting any signs that you may have.

Tenants will feel good about their surroundings and it will help attract future tenants.

Police Department with their talk on crime-free housing, Mark Hanson for his always valuable legal clinic and Joe Kelly on his lobbyist efforts on our behalf.

Congratulations to all the door prize winners and a big thank you to all the vendor partners who sponsored these giveaways.



ILA members listen to Ron Bugenhagen's "Green Rewards" at the seminar.

## Welcome New Members

Hystin Homes, LLC - Tina Hyder - Marshall, Minnesota

Keith Cline - Des Moines

Mike Buettel - Polk City

John and Connie Carle - Des Moines

Chris McCormick - Pleasantville

Pam Stearns - Des Moines

Martha Lebron-Dykeman - Prudential First Realty - Pleasant Hill

Steve Smith - ReMax Properties - Des Moines

MGM Properties - Darrin Mleynek - Yale, Iowa

## New Vendor Members

H & H Plumbing, Inc. (see their intro on page 2)

Iowa Equity Exchange (see their details on this page)

Artistic Waste Services (featured on page 2)

Clear Choice USA Windows and Siding (they will be featured in next month's newsletter)

Two Rivers Group (see their intro in next month's newsletter)



Gordon Kratz explains his "Effective Communication Techniques."



Don Grove with the Iowa Civil Rights Commission tells us how to avoid discrimination suits.



The Des Moines Police Department's informational display.

## NEW VENDOR

Grow your investment, not your tax bill! IOWA EQUITY EXCHANGE provides qualified intermediary services for Section 1031 tax-deferred exchanges. With thirty years of real estate investing experience in central Iowa behind us, we bring a unique and compelling perspective to assisting you with your tax-deferred exchange. We speak your language! A reasonable fee, great interest on your funds during the exchange, and a simple step-by-step process to follow make IOWA EQUITY EXCHANGE an easy choice. For more information, please contact Ken Tharp at (515) 224-5259, or e-mail at [ktharp@iowaequityexchange.com](mailto:ktharp@iowaequityexchange.com). 4800 Mills Civic Parkway, Suite 205, West Des Moines, IA 50265. [www.iowaequityexchange.com](http://www.iowaequityexchange.com). INTEGRITY. PRECISION. SECURITY.



## May 2008

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

- 15** Vendor Meeting – 4 p.m. Okoboji Grill – Johnston  
General Membership Meeting – 5 p.m. – Okoboji Grill – Johnston
- 26** Memorial Day (Observed) - ILA Offices Closed

## June 2008

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

- 17** Summer Breakfast Meeting – 7:30 a.m. – Cub Club – Principal Park
- 19** Vendor Meeting – 4 p.m. Okoboji Grill – Johnston  
General Membership Meeting – 5 p.m. – Okoboji Grill – Johnston



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