



IOWA LANDLORD ASSOCIATION NEWSLETTER
www.iowalandlord.org

October 2007

ILA LEADERSHIP AND CONTACT INFORMATION

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From the Desk of Your Directors

We had perfect weather and a great time at our Second Annual Golf Outing in September. See page 2 for more details and pictures.

The next big ILA event will be your **Fall Educational Seminar and Trade Show**. We have reserved the entire top floor of the Des Moines Downtown Holiday Inn for the Thursday, Nov. 8, seminar. It will be an all-day event with wonderful information presented by seven different speakers. This seminar has been certified by the Iowa Association of Realtors for three

credit hours of mandatory continuing education for Realtors. See more details on page 3.

ILA Survey

We have again put together the second survey in a series of surveys. These surveys are used to help us design events, training, meetings and services that will best help to fulfill your needs. The survey comes to us in an anonymous manner to protect your privacy. Please go to the following web site and complete the survey so that you can help us to better serve you.

www.surveymonkey.com/s.aspx?sm=vufE6XNzMTW1_2fv7T7tUaXQ_3d_3d

Help Plan a Charitable Event

The ILA would like to do an event that is charitable in nature. This should be some type of event that would raise funds that could be donated to a worthy cause. We are asking the membership to make suggestions as to the type of event and to what cause the proceeds should be donated. You may submit your suggestions to Connie at 255-0675 or e-mail them to ilaservices@iowalandlord.org.



New Vendor



Headquartered in Chicago, IL, Real ID, Inc. provides an array of over 100 products and services catered to the multifamily industry. From Credit Reports to Criminal and Eviction Reports, Real ID specializes in customized Resident Screening Packaging to mitigate risk and give property managers all the necessary information to make well-informed decisions. Reports are accessible 24/7 online, with turnaround time in a matter of seconds!

Real ID has partnered up with the Iowa Landlord Association to provide heavily discounted pricing to its members. See what you're missing out on, call today to start saving money!

Real ID can be reached toll free at (800) 342-7292 or via e-mail at Sam@realidinc.com.

Second Annual ILA Golf Outing



Golf Masters Instructional Academy by Dennis, Connie and Dave

The sun was shining and the golfers were ready on Sept. 27 as members, vendors and guests of the ILA met at the Waveland Golf course in Des Moines for a wonderful afternoon of golf followed by a dinner banquet. During the banquet, a cash award of \$200 was presented to the winning foursome. "Closest to the pin" \$50 cash awards were also given to Steve Helm and Tim Huff. Drawings were held for several other gifts and gift certificates.

We would like to thank the following vendor members for their sponsorship: Custom Window Creations, Vacancy4Rent, Millard Lumber, Apartments.Com, United Services, Flooring Gallery, Judgment Enforcement and Recovery Group, Green Flag Profit Recovery by Transworld Group Systems and ABC Supply.

A great time was had by all and we look forward to the Third Annual Golf Outing next summer.



Vendor member and co-chair of the vendor committee, Jamie Papiian of Custom Window Creations, sinks a putt while his team members look on.



The winning foursome: Bruce Kalisek (ILA member), John Burchett, Gordon Kratz with United Services (ILA vendor member) and Steve Helm (also a "closest to the pin" winner). Congratulations, guys!

Fall Educational Seminar and Trade Show

The Iowa Landlord Association's Fall Educational Seminar and Trade Show will be held Nov. 8 at the downtown Holiday Inn. This seminar will start with registration at 8:15 a.m. and continue until 3:30 p.m. Lunch and snack breaks will be included.

Our speakers will be: Joe Kelly, ILA Lobbyist, who will talk about our 2008 Legislative Priorities. Stephven Richard is a Federal Inspector and case review officer with the EPA office in Kansas City. Stephven will talk about disclosure rules in housing for both landlords and Real Estate agents. Don Grove, Supervisor of Housing Investigations with the Civil Rights Commission, will be speaking on Fair Housing and the Iowa Civil Rights Act. Marilee Patterson, a Humorist, is a retired school teacher and public speaker. Joelle Stolte with the Iowa Department of Public Health will be presenting a talk on the Pre-Renovation Notification Rule. Dave Sollenbarger will talk about technique and tricks for prospective tenant screening and Mark Hanson an attorney with Whitfield & Eddy will conduct a question and answer session.

Our vendor members will hold a Trade Show during the seminar with interesting displays, handouts and gifts.

Cost of the seminar is \$40 for ILA Members and \$55 for nonmembers of the Iowa Landlord Association. Nonmembers will receive \$55 off their membership fees if they join at the seminar.

Enclosed with this newsletter is your registration form. Please complete the form and return it with your check payable to: Iowa Landlord Association Seminar, P.O. Box 13246, Des Moines, IA 50310. Registration deadline is Nov. 1. Any questions, please contact Connie at (515) 255-0675 or e-mail her at ilaservices@iowalandlord.org. This seminar will provide you with a wealth of information. **Sign Up NOW!**

New Members

Roger Elsberry - Urbandale, Iowa

David Pierce - Clive, Iowa

KLC Property Management Solutions - Bob Caluzzi - West Des Moines, Iowa

Meadow Chase Apartments - West Des Moines, Iowa

New Vendor Members

Pro Dry Emergency Water Removal - West Des Moines, Iowa

Real ID, Inc. - Lincolnwood, Illinois

APARTMENT NAME CHANGES

Forest Glen Apartments and Kingswoods Apartments in Des Moines have now merged and the new complex name is **SUTTON HILL APARTMENTS**.

Woods Edge Apartments in Des Moines is now **ROSEMONT PLACE APARTMENTS**.

The following ILA member complexes are now under new Management by Hubbell Realty: Bristol Apartments, Sutton Hill Apartments, Hamlet Apartments, Rosemont Place Apartments, Somerset Apartments and The Post Club.

People on the Move

Dave Hansen and Tonya Chase are the new managers of Cambridge Apartments, Cambridge, Iowa

Melinda Lane is the manager of Sargent Park Apartments in Des Moines

Mary Bennett is the new assistant manager of Fenway Manor Apartments in Des Moines

New ILA Co-Chairs

We would like to welcome our new membership committee co-chairs, Kent and Beverly Lehs. You can contact them by e-mail at: membership@iowalandlord.org.

New Vendor



Providing 24/7 service and a one-hour response time in the metro area, Pro-Dry Emergency Water Removal is your indoor water loss partner in central Iowa. At Pro-Dry, we service all applications regardless of water type or size of the job. We work closely with all insurance companies and carry the prestigious IICRC qualification. Pro-Team Carpet Care will also take care of your nonemergency carpet cleaning jobs. Pro-Dry-where water can't hide inside. Contact us at (515) 249-3874 or at www.pro-dry.net.

October 2007						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

- 4 Vendor Meeting
4 p.m.
Millard Lumber
- 8 Columbus Day (Observed)
- 31 Happy Halloween

November 2007						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

- 1 Vendor Meeting
4 p.m.
Millard Lumber
- 6 Election Day
- 8 Fall Educational Seminar and
Trade Show
Downtown Holiday Inn
ILA Offices Closed
- 12 Veterans Day (Observed)
- 22 Thanksgiving—
ILA Offices Closed



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