

Top 15 Reasons to Join or Renew with IaREIA | ILA

- 15. Membership \$/Month less than the price of a decent pizza, but without all the calories!
- 14. IARPO-PAC We've re-established the Iowa Rental Property Owners PAC. Legislators typically appreciate help with their campaign costs, and it helps us secure a seat at the table.
- 13. <u>IaREIA/ILA is a Charter Chapter Member of National REIA in Iowa</u>. Our membership provides direct and indirect savings for members, as well as enhanced training for our staff. We attend, actively participate, and then bring back the <u>best</u> ideas to help your business prosper!
- 12. Best-in-class forms in Iowa, kept up-to-date for current code; convenient access 24/7 via our online hosting, forms you can rely on to run your rentals biz -- what's not to like about that?
- 11. We've made it easy and fast to find our committed Vendor Partners online. <u>It's fast, and many of our vendors have a statewide outreach!</u> Check it out at <u>www.IaREIA.com</u>. We're adding new suppliers in several strategic categories frequently and your dues underwrite our efforts to find recruit, train, and retain ethical, outstanding vendors!
- 10. IaREIA | ILA offers the nationally recognized PHP (Professional Housing Provider) program from NREIA, and our own IaCHP Iowa Certified Housing Professional Credential.
- 9. Monthly Q&A for "Haves & Wants": Members often get answers, without any additional charge and Vendor Partners start to build trust during these sessions.
- 8. www.IowaLandlord.org We are continually expanding online resources, for these two websites. IaREIA.ORG allows posting properties for sale or rent -- for free!
- 7. We provide an administrative staff for support services to our members. Tracking statewide membership renewals, centralizing our education programs and tracking certification hours; our state-level, legislative outreach; support of our programs made available through our IaREIA School of Real Estate; keeping up to date with NREIA compliance requirements, providing training events & workshops, etc. These efforts require financial resources, primarily supported by dues. We are purposefully a dues-based organization which means your ongoing support provides the foundation that enables us to not only survive, but to thrive!
- 6. We bring in top notch, *nationally-recognized trainers* who offer advanced, highly-specialized training programs and "boot camps". These programs are <u>much less expensive than a degree</u> <u>from the "school of hard knocks" plus our goal is to help your business make money!</u>

- 5. Your membership dues enable the association to contract the services of an outstanding lobbyist (acknowledged as one of the best in the State). Lobbyists don't come cheap a significant portion of your dues cover this cost. Effective lobbying has saved our members a **lot of money!**
- 4. Tier-1 Affiliate Vendor Partners such as Home Depot, CIC, RealeFlow, RealProtect, Office Depot, Rentals.com, Cashflow Solutions, CallFire, and more! provide rebates or discounts which more than offset the cost of membership. (e.g. For the 2nd half of 2014 the <u>average</u> rebate to members (for HD active subscribers) was over \$500. Your renewal dollars, and patronage of these Partners, help to keep these programs available!
- 3. <u>Our exclusive resident screening services</u> with CIC (CICReports.com) creates *raving fans* of our members who use their services. For your applicants, "Apply Connect" can provide a credit report without the more complicated onsite inspection. CIC helps ensure you find the best tenants and are compliant with Federal and State laws. Good screening pays dividends!
- 2. <u>Our grass roots lobbying program is second to none in the State.</u> We're investing \$000's, year after year, so you don't have to. We spread the expense around to hundreds of members and your business benefits at a fraction of the cost. Our efficient systems save you time, increase our effectiveness at the Capitol and bring a brighter future for RE Investors all across Iowa, and beyond!

And, the number one reason to Join or Renew membership in IaREIA & Iowa Landlord Assn ...

1. When you consider all of the benefits, your membership doesn't cost, it pays!!!

We are here to serve you!

- Office/Andrew (515) 255-0675, Bookkeeping/Alita 710-1955, Education & Vendors/Leslie 333-2235. All phones are cell phones so, yes, we do speak in text!
- Confidential FAX (888) 850-7680
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 Leslie LCouture.IaREIA@gmail.com | Andrew Andrew.Lietzow@gmail.com
- <u>www.facebook.com/ILA.IaREIA</u> | YouTube™ Channel "IaREIA".
- Office Hours 9-1:00PM Mon-Wed-Fri (2175 NW 86th St, Ste 16, Clive, IA 50325-5557)
- Questions about membership?

Website: www.IaREIA.org - Calendar, Membership Management, Event Announcements, Newsletter Archive

Website: www.lowaLandlord.org - Access Online Forms, Listing of Active Vendor Partners, Blog, and more!

Your Iowa Real Estate Investors Assn & Iowa Landlord Assn Leadership Team